

# Postal Code 78634

# Residential Statistics



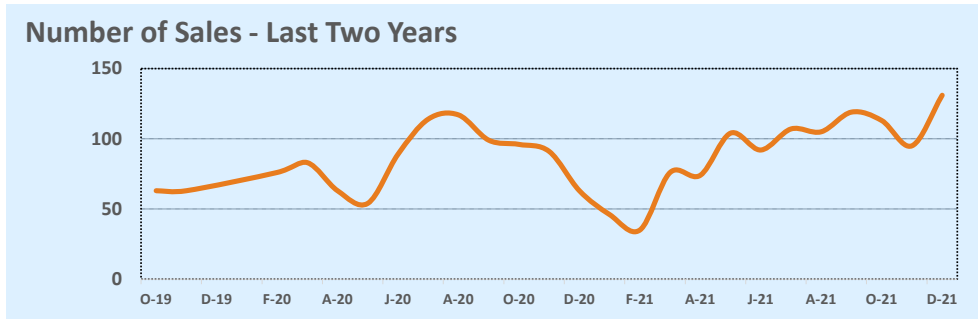
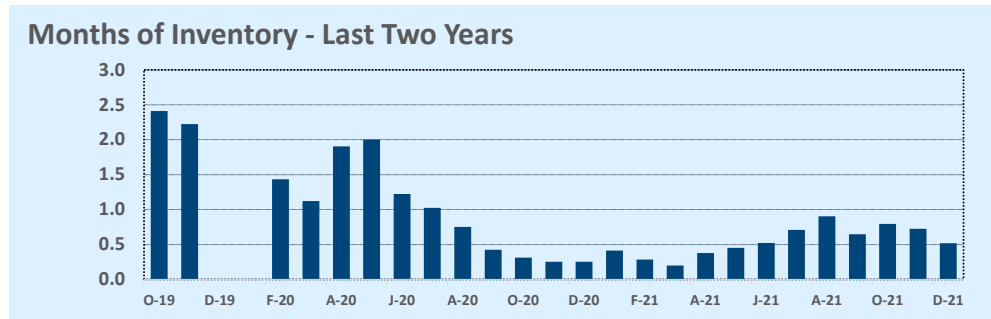
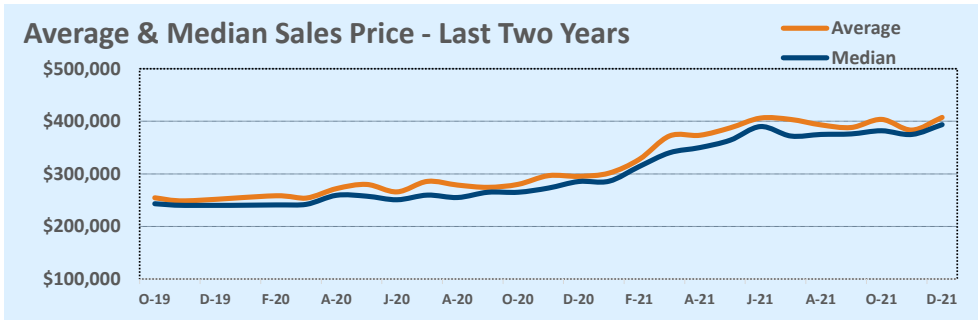
# November 2021

| Listings            | This Month   |              |                | Year-to-Date  |               |              |
|---------------------|--------------|--------------|----------------|---------------|---------------|--------------|
|                     | Nov 2021     | Nov 2020     | Change         | 2021          | 2020          | Change       |
| Single Family Sales | 124          | 63           | +96.8%         | 1,080         | 1,007         | +7.2%        |
| Condo/TH Sales      | 7            | --           | --             | 17            | 1             | +1600.0%     |
| <b>Total Sales</b>  | <b>131</b>   | <b>63</b>    | <b>+107.9%</b> | <b>1,097</b>  | <b>1,008</b>  | <b>+8.8%</b> |
| New Homes Only      | 3            | 6            | -50.0%         | 41            | 74            | -44.6%       |
| Resale Only         | 128          | 57           | +124.6%        | 1,056         | 934           | +13.1%       |
| Sales Volume        | \$53,375,277 | \$18,601,401 | +186.9%        | \$424,973,378 | \$277,067,909 | +53.4%       |
| New Listings        | 101          | 51           | +98.0%         | 1,395         | 933           | +49.5%       |
| Pending             | 126          | 17           | +641.2%        | 313           | 924           | -66.1%       |
| Withdrawn           | 3            | --           | --             | 34            | 43            | -20.9%       |
| Expired             | --           | --           | --             | --            | --            | --           |
| Months of Inventory | 0.5          | 0.3          | +104.4%        | N/A           | N/A           | --           |

| Price Range          | This Month |            |           | Year-to-Date |              |           |
|----------------------|------------|------------|-----------|--------------|--------------|-----------|
|                      | New        | Sales      | DOM       | New          | Sales        | DOM       |
| \$149,999 or under   | --         | --         | --        | --           | --           | --        |
| \$150,000- \$199,999 | --         | --         | --        | 2            | 1            | 4         |
| \$200,000- \$249,999 | --         | --         | --        | 21           | 16           | 5         |
| \$250,000- \$299,999 | 1          | --         | --        | 185          | 92           | 10        |
| \$300,000- \$349,999 | 17         | 22         | 6         | 331          | 274          | 7         |
| \$350,000- \$399,999 | 47         | 50         | 20        | 444          | 331          | 12        |
| \$400,000- \$449,999 | 23         | 38         | 12        | 229          | 217          | 13        |
| \$450,000- \$499,999 | 6          | 10         | 33        | 94           | 88           | 13        |
| \$500,000- \$549,999 | 5          | 4          | 19        | 32           | 30           | 9         |
| \$550,000- \$599,999 | 1          | 4          | 48        | 17           | 9            | 27        |
| \$600,000- \$699,999 | 1          | 2          | 11        | 17           | 19           | 59        |
| \$700,000- \$799,999 | --         | --         | --        | 6            | 7            | 12        |
| \$800,000- \$899,999 | --         | --         | --        | 5            | 6            | 59        |
| \$900,000- \$999,999 | --         | --         | --        | 7            | 2            | 53        |
| \$1M - \$1.99M       | --         | 1          | 5         | 5            | 5            | 55        |
| \$2M - \$2.99M       | --         | --         | --        | --           | --           | --        |
| \$3M+                | --         | --         | --        | --           | --           | --        |
| <b>Totals</b>        | <b>101</b> | <b>131</b> | <b>17</b> | <b>1,395</b> | <b>1,097</b> | <b>12</b> |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$401,672  | \$293,603 | +36.8% | \$368,050    | \$276,072 | +33.3% |
| List Price/SqFt      | \$200      | \$143     | +40.2% | \$184        | \$138     | +33.6% |
| Sold Price           | \$407,445  | \$295,260 | +38.0% | \$387,396    | \$274,869 | +40.9% |
| Sold Price/SqFt      | \$204      | \$144     | +41.5% | \$194        | \$137     | +41.6% |
| Sold Price / Orig LP | 103.2%     | 101.7%    | +1.5%  | 106.6%       | 99.7%     | +6.9%  |
| Days on Market       | 17         | 19        | -12.4% | 12           | 36        | -65.6% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Nov 2021   | Nov 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$385,000  | \$285,000 | +35.1% | \$350,000    | \$259,000 | +35.1% |
| List Price/SqFt      | \$197      | \$139     | +41.3% | \$179        | \$135     | +32.4% |
| Sold Price           | \$393,650  | \$285,450 | +37.9% | \$370,000    | \$259,358 | +42.7% |
| Sold Price/SqFt      | \$197      | \$139     | +41.3% | \$190        | \$135     | +40.7% |
| Sold Price / Orig LP | 101.0%     | 101.0%    | +0.0%  | 105.0%       | 100.0%    | +5.0%  |
| Days on Market       | 5          | 5         | --     | 5            | 14        | -64.3% |



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